KillTest

Higher Quality, Better Service!

Q&A

http://www.killtest.com

We offer free update service for one year.

Exam : **HP3-C15**

Title : HP Supplies College Update

Version : Demo

1.How can you and HP help to manage your customers'¯ acquisition costs
A. by offering flexible pricing options, leasing, CPP, Smart Finance or outright purchase
B. by offering guaranteed buy-back, mid-life upgrades and a diverse model range
C. by offering lease-and-lend, flexible finance rates, charge per click or all-in-click
D. by offering outright purchase, higher purchase, rental or term purchase with environmental disposal
Answer: C

2.What value proposition can HP offer your SMB customers.?
A. Start simple, work smarter and grow faster.
B. Start slowly, work relentlessly and grow steadily.
C. Optimise Infrastructure, motivate users and expand markets
D. Start Fast, work simply and grow steadily
Answer: A