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## **Q&A**

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**Exam** : **HP2-Z15**

**Title** : **Selling HP E-Series  
Networking Products**

**Version** : **Demo**

1.What is the fastest Gigabit Ethernet available?

- A. 1 Gb
- B. 5 Gb
- C. 10 Gb
- D. 20 Gb

Answer: C

2.What is the definition of a network?

- A. a group of two or more computer systems linked together
- B. a group of three or more computer systems linked together
- C. a group of four or more computer systems linked together
- D. a group of five or more computer systems linked together

Answer: A

3.Which device provides dedicated bandwidth to every connected workstation but is only capable of forwarding data within the VLAN in which the traffic originates?

- A. router
- B. Layer 2 switch
- C. Layer 3 switch
- D. hub

Answer: B

4.A company's private network is divided into several subnets. Which devices can allow traffic flow between the subnets? (Select two.)

- A. router
- B. hub
- C. standalone access point
- D. Layer 2 switch
- E. Layer 3 switch

Answer: A,E

5.Which information does a Layer 2 switch use to determine the correct port on which to forward traffic?

- A. destination IP address
- B. source IP address
- C. destination MAC address
- D. source MAC address

Answer: C

6.Which type of network architecture conforms to user, application, and organizational needs, allowing customers to maximize network productivity and reduce complexity?

- A. unified network
- B. secure mobility network
- C. open network
- D. adaptive network

Answer: D

7.Which two elements of the HP Networking strategy help to lower customer TCO? (Select two.)

- A. converged functionality
- B. robust security solutions
- C. advanced technology development
- D. unified wired/wireless access
- E. layer 3 switch support

Answer: A,D

8.You must approach an enterprise customer with a history of deploying single-vendor solutions and a preference for a unified approach with a single operating system. Which product line should you use as your lead?

- A. V series
- B. S series
- C. E series
- D. A series

Answer: D

9.Which product line should you use for your lead when engaging a customer who likes the appeal of a lifetime warranty?

- A. S series
- B. V series
- C. A series
- D. E series

Answer: D

10.What are some of the benefits that a customer gains from a network that is unified from the core to the access layer with the ProVision ASIC family?

- A. managed infrastructure, unified management, and unified support
- B. unified infrastructure, unified management, and enterprise support
- C. unified infrastructure, unified routing, and unified support
- D. unified infrastructure, unified management, and unified support

Answer: D

11.Which HP E-Series switches require the customer to purchase a separate power supply?

- A. all modular switches
- B. all E8200 zl or E5400 zl switches
- C. all E8200 zl or E5400 zl switches sold without bundled modules
- D. all switches that support PoE

Answer: C

12.Which HP Networking product line features smart-managed switches?

- A. A series

- B. E series
- C. V series
- D. S series Answer: C

13.If you select a fiber optic cable for the transmission medium, you must consider the mode for the fiber cable. Fiber optic cables can be divided into two broad categories. What are they?

- A. trimode and singlemode
- B. quadmode and singlemode
- C. automode and singlemode
- D. multimode and singlemode

Answer: D

14.HP offers two form factors for its switches. What are they?

- A. fixed hub and modular
- B. fixed port and modular
- C. fixed port and modem
- D. free port and modular

Answer: B

15.Which type of HP E-Series switches includes all of the features necessary for an access-layer switch in an Adaptive Network, including Layer 2 switch, dynamic routing, convergence, management, and security?

- A. Layer 2 managed switches
- B. ProVision ASIC switches
- C. Lite Layer 3 switches
- D. web-managed switches

Answer: B