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Q&A

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Exam : **HP2-E62**

Title : Selling HP Helion Cloud Solutions and Services

Version : DEMO

1.HP Cloud Service Automation (CSA) is a component of which solution?
A. HP Cloud Integration Services
B. HP Intelligent Management Center (IMC)
C. HP CloudSystem Foundation
D. HP CloudSystem Enterprise
Answer: D
Explanation:
http://www8.hp.com/h20195/V2/getpdf.aspx/4AA5-0561ENW.pdf?ver=1.0

2.A company that must support a variety of mission-critical applications is considering a cloud solution. What is one characteristic that would make this customer a good prospect for an HP Helion solution?
A. The customer IT department is ready to let developers take over operating the cloud services so that IT can focus on operating the infrastructure.
B. The customer does not believe that open source solutions work well for enterprise environments and mission-critical services.
C. The customer has applications with a variety of needs and might need to migrate workloads between public and private cloud environments.
D. The customer feels confident that a single cloud service provider can meet its needs.
Answer: B

3.What are key ways in which the Red Hat OpenStack solution falls short of HP HelionOpenStack?
A. Red Hat has extensive experience in enterprise cloudsr but it forces enterprises to use its hardware and support services.
B. Red Hat forces customers to operate in a hybrid cloud environment unlike the secure private environment that most companies want.
C. The Red Hat solution locks companies into KVM, and Red Hat has far less experience running an enterprise-scale cloud.
D. The Red Hat is OpenStack in name only and does not comply with the open source APIs
Answer: C
Explanation:
http://h20195.www2.hp.com/V2/getpdf.aspx/4AA5-6085ENW.pdf

4.A company is not an HP Converged Infrastructure customer. The customer is very interested in deploying new, cloud-native workloads. Which statement is true about this customer?
A. The customer is qualified for an HP Helion solution, most likely an HP HelionOpenStack solution.
B. The customer is not qualified for an HP Helion solution because HP Helion is only targeted to companies who need to move traditional workloads to cloud environments.
C. The customer is qualified for an HP Helion solution, most likely an HP CloudSystem Foundation solution.
D. The customer is not qualified for an HP Helion solution because HP Helion is only targeted to companies with HP Converged Infrastructure solutions.
Answer: D
Explanation:
http://www8.hp.com/in/en/business-solutions/solution.html?compURI=1246501

5.A company is looking for an open source cloud solution for Infrastructure as a Service (IaaS) and has the resources to build the cloud solution itself. However, the company wants support and hardened code. Which HP Helion option fits these needs?

A. HP HelionOpenStack

B. Platform, Application, and Analytics (PAA) bundle for HP CloudSystem Enterprise

C. HP Helion Public Cloud IaaS

D. HP Helion Developer Platform

Answer: B

Explanation: http://www8.hp.com/h20195/v2/GetPDF.aspx%2F4AA4-7746ENW.pdf