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Q&A

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Exam : C_S4CS_2508

**Title : SAP Certified Associate -
Implementation Consultant -
SAP S/4HANA Cloud Public
Edition, Sales**

Version : DEMO

1.What are the roles of condition tables in SAP S/4HANA pricing? Note: There are 2 correct answers to this question.

- A. Condition tables store specific combinations of key fields, which are used to access pricing condition conditions during sales order processing.
- B. Condition tables are actual tables in the underlying database, which store the condition records based on the relevant key fields.
- C. Condition tables are responsible for calculating the final price based on the combination of multiple pricing conditions.
- D. Condition tables dictate the sequence in which pricing conditions are processed in the pricing procedure.

Answer: AB

2.What are the main steps in the free of charge delivery process? Note: There are 2 correct answers to this question.

- A. Create outbound delivery
- B. Create sales order
- C. Perform delivery split
- D. Confirm proof of delivery

Answer: AB

3.When configuring pricing, which controls and settings are available in the definition of condition types? Note: There are 3 correct answers to this question.

- A. Condition Class
- B. Condition Table
- C. Account Key
- D. Access Sequence
- E. Calculation Type

Answer: ADE

4.You work on a Sell from Stock (BD9) process in SAP S/4HANA Cloud Public Edition. What must be created to confirm a customer's intention to buy the products?

- A. Sales quotation
- B. Outbound delivery
- C. Sales inquiry
- D. Sales order

Answer: D

5.You need to manage a customer down payment. Which action do you perform during sales order entry?

- A. Enter an appropriate item in the billing plan of the sales order.
- B. Create a sales order with a dedicated order type.
- C. Enter a specific condition in the pricing procedure of the sales order.
- D. Mark the down payment checkbox at item level.

Answer: A