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Q&A

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Exam : **HPE2-W07**

Title : **Selling Aruba Products and
Solutions**

Version : **DEMO**

1.What is a reason that customers should choose Aruba for Zero Trust Security solutions?

- A. Aruba has a long history of device-specific security solutions.
- B. Aruba provides a list of preferred providers for complementary stand-alone security solutions.
- C. Aruba has extensive experience in network security and has created easy-to-use solutions.
- D. Aruba started as a security vendor, so every wired and wireless infrastructure device has a built-in firewall.

Answer: D

2.What is one key differentiating feature of Aruba ClearPass as compared to competitors such as Cisco?

- A. ClearPass Policy Manager adjusts access permissions based on circumstances of the user and the device for both pre-admission and attack response.
- B. ClearPass provides better visibility into application performance and user connectivity health than competitors.
- C. ClearPass focuses on fully supporting Aruba devices rather than attempting to provide multi-vendor support.
- D. ClearPass delivers both signature-based and anomaly-based detection of security threats instead of just signature-based.

Answer: A

3.What is a trend that is making it more difficult for customers to secure their networks?

- A. Customers lack options for firewalls, intrusion detection systems (IDS), and intrusion protection systems (IPS).
- B. Customers are connecting more IoT devices to their network, and the devices quickly come under attack.
- C. Laptops are making up a higher proportion of connected devices than ever, and laptop security is weak.
- D. Industry analysts are de-emphasizing perimeter security, but perimeter security remains the most important aspect of security.

Answer: B

4.A customer has an Aruba ESP (Edge Services Platform) solution. A site uses an AP-only deployment model. Later the customer wants to use gateways.

- A. Add the gateways, use Aruba to control the existing APs. and use the gateways' UI to manage the network.
- B. Add the gateways, there is no need to change the existing APs' mode, and the gateway can be managed by Aruba Central
- C. Replace the existing APs with) now Campus APs, and then add the gateways.
- D. Change the APs' mode to Campus mode. upgrade to campus software and then add the gateways

Answer: B

5.What should companies do in response to changes in how data is generated?

- A. Disconnect the edge from the cloud to protect sensitive data from unauthorized access
- B. Establish flexible channels that move the vast amounts of data generated in the cloud and data center to the edge.
- C. Create an edge-to-cloud architecture that supports processing data at the edge.

D. Create powerful networks that backhaul all data generated at the edge to the data center.

Answer: B