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Q&A

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Exam : **00M-638**

Title : IBM Lotus Notes & Domino Sales Mastery Test v2

Version : DEMO

1.How many Notes and Notes and Domino applications are estimated to be in active use today?
A. over 10 million
B. over 1 million
C. fewer than 100,000
D. over 700 million
Answer: A

2.When speaking with a customer who is still on older versions of Notes and Domino, what is the best reason for upgrading to Notes and Domino 8.5.?
A. Replication allows for advanced offline capabilities.
B. The Notes user interface still looks much like Notes Version 5, which appeals to older workers.
C. Organizations can significantly reduce IT costs by upgrading to Domino 8.5.
D. The Domino server has been re-engineered to run on WebSphere Application Server.
Answer: C

3.Recipient indicators in Notes mail enhances productivity by providing users with what information?
A. The indicate how many people have received an email.
B. The indicate whether the user is a direct recipient of email or justcopied.
C. The indicate whether an email contains an attachment.
D. They indicate whether a recipient has received an email.
Answer: B

4.Which of the following statements about the price of Lotus Symphony productivity suite is true?
A. Users pay an entitlement fee of $300 to trade-in Microsoft Office for Lotus Symphony
B. Lotus Symphony is a free download for anyone to use
C. Only users of Notes 8.5 can use Lotus Symphony
D. Only users of Microsoft Office are allowed to replace Office with Lotus Symphony
Answer: B

5.Briefly, what is IBM Social Business strategy?
A. Moving all corporate data to the cloud
B. Leveraging social capabilities in context to enable better business results
C. Discouraging employees from using Facebook and Twitter during work
D. Using IBM Watson technology to improve search algorithms
Answer: B