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Q&A

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Exam : **000-M237**

Title : IBM B2B Integration-Network-Managed File Transfer Sales Mastery Test v1

Version : Demo

1.What are the visibility and control characteristics of IBM Sterling B2B Integrator?
A. SQL queries are used to directly access the message database.
B. Long term storage and archiving.
C. Configurable dashboards, EDI / B2B tracking and reporting.
D. Links directly to IBM WebSphere Business Monitor.
Answer: C

2.What are some tangible business benefits that customers achieve from using Sterling B2B Integrator.?
A. Rapidly develop new sales channels.
B. Cut B2B development and implementation time by up to 75%.
C. Improve visibility of inventory and shipment status across the supply chain.
D. On board smaller partners at minimal cost.
E. All of the above.
Answer: C

3.What capabilities are required to optimize your dynamic business network?
A. B2B communications
B. Process automation
C. Community enablement
D. Visibility
E. All of the above.
Answer: D

4.In a customer success story, Kroger reports that they transfer over _____ of data per day using IBM/Sterling managed file transfer solutions.
A. 500 GB
B. 1 TB
C. 5 TB
D. 10 TB
Answer: B

5.Which of the following is NOT a "must have" capability for customers that are attempting to solve their data movement challenges?
A. Pass tougher security audits.
B. Double their transfer capacity without increasing staff.
C. Cut new connection cycle time in half.
D. Remove the FTP risk.
E. All are "must have" capabilities
Answer: A

6.The IBM Sterling Collaboration Network archives data for how long at no additional charge?
A. 3 days
B. 35 days
C. 45 days

D. 15 days
Answer: D

7.What type of visibility is available in IBM Sterling B2B Integrator?
A. Configurable dashboards and reports.
B. Detailed visibility of end-to-end business processes.
C. EDI tracking.
D. All of the above.
Answer: B

8.What is the strategic foundation platform for IBM's B2B software solutions?
A. Connect:Direct
B. WebSphere Transformation Extender
C. IBM Sterling B2B Integrator
D. IBM Sterling Collaboration Network
Answer: C

9.What are the 3 primary types of data movement?
A. B2B, A2A, and Batch
B. Batch, B2B, and E-mail
C. Batch, B2B, and Unmanaged
D. B2B, E-mail, and FTP
Answer: C

10.All of the top_____ banks in the world depend upon IBM Sterling Managed File Transfer to secure their data movement.
A. 5
B. 10
C. 50
D. 100
Answer: B